CURRICULUM VITAE
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Current Positions

- Full professor, Département d'économique, Université Laval, June 2013 –
- Regular member, Centre de recherche sur les risques, les enjeux économiques, et les politiques publiques (CRREP)
- Research Fellow, IZA, Germany
- Research Fellow, CESifo, Germany
- Founding member, Arctic Economic Science Thematic Network, UArctic
- Associate Editor, Journal of Economic Behavior and Organization
- Associate Editor, Empirical Econpomics
- Editorial Board member, Journal of Experimental and Behavioral Economics

Past Experience

- Associate professor, Département d'économique, Université Laval, June 2009 – May 2013
- Assistant professor, Département d'économique, Université Laval, June 2004 – May 2009

Education

- CentER, Tilburg University, Holland.
  Ph.D. Economics (May 2004), Supervisor: Arthur van Soest.
  Title of thesis: *Microeconometric Essays on Migration, Trust, and Satisfaction.*
- HEC Montréal, Montréal, Québec, Canada
  M.A in Applied Economics, 2000.
- HEC Montréal, Montréal, Québec, Canada
  B.A. Business Administration, 1998.

Publications

- Reporting probabilistic expectations with dynamic uncertainty about possible distributions (with Sabine Kröger and Marius Kouamé Sossou), *Journal of Risk and Uncertainty*, forthcoming.

- Heterogenous guilt aversion and incentive effects (with Alexander Sebald and Sigrid Suetens), *Experimental Economics*, 2018, 21, pp. 316-336.
- A Note on Testing Guilt Aversion (avec Alexander Sebald et Sigrid Suetens), *Games and Economic Behavior*, 2017, 102, pp. 233-239.
- Simulating power of economic experiments : the powerBBK package (avec Luc Bissonnette et Sabine Kröger), *Journal of the Economic Science Association*, 2016, 2, pp. 157168
- Structural estimation and experiments: applications to contracting models (with Steeve Marchand and Bruce Shearer), *Journal of Institutional and Theoretical Economics*, 2016, 172, pp.342-363.
- Multi-Dimensional Heterogeneity and the Economic Importance of Risk and Matching: Evidence from Contractual Data and Field Experiments (with Bruce Shearer), *RAND Journal of Economics*, 2013, 44, pp. 361-389.
- Flexible Approximation of Subjective Expectations using Probability Questions - An Application to Income Expectations (with Luc Bissonnettte and Sabine Kröger), *Journal of Business and Economic Statistics*, 2012, 30, pp. 125-131.
- On the Relevance and Composition of Gifts within the Firm: Evidence from Field Experiments (with Bruce Shearer), *International Economic Review*, 2012, 52, pp. 855-882.
- Preferences, Intentions, and Expectation Violations: a Large-Scale Experiment with a Representative Subject Pool (with Sabine Kröger and Arthur van Soest), *Journal of Economic Behavior and Organization*, 2011, 78, pp. 349-365..
- Measuring the Willingness to Pay to Avoid Guilt: Estimation using Equilibrium and Stated Belief Models (with Alexander Sebald and Martin Strobel), *Journal of Applied Econometrics*, 2011, 26, pp.437-453.
- Sorting, Incentives and Risk Preferences: Evidence from a Field Experiment (with Bruce S. Shearer), *Economics Letters*, 2010, 108(3), pp. 345-348.
- Bounding Preference Parameters under Different Assumptions about Beliefs: A Partial Identification Approach (with Luc Bissonnettte and Sabine Kröger), *Experimental Economics*, 2010, 13, pp. 334-345.
- Peer Pressure, Incentives, and Gender: An Experimental Analysis of Motivation in the Workplace (with Patrick Lepage and Bruce Shearer), *Labour Economics*, 2010, 17(1), pp.276-283.
- Gift Giving and Worker Productivity : Evidence from a Firm Level Experiment (with Bruce Shearer), *Games and Economic Behavior*, 2009, 67, pp. 233-244..
- Measuring Inequity Aversion in a Heterogeneous Population using Experimental Decisions and Subjective Probabilities (with Sabine Kröger and Arthur van Soest), *Econometrica*, 2008, 76(4), pp. 815-839.
- A Life-Cycle Model of Outmigration and Economics Assimilation of Immigrants in Germany, *European Economic Review*, 2007, 51(3), pp. 553-576.
- On Representative Social Capital (with Sabine Kröger), *European Economic Review*, 2007, 51(1), pp. 183-202.
- Myopic Loss Aversion: Information Feedback vs. Investment Flexibility (with Michaela Krause, Sabine Kröger, Chendi Zhang), *Economics Letters*, 2005, 87 (3), pp. 291-439.
- Semiparametric Models for Satisfaction with Income. (with Bertrand Melenberg and Arthur van Soest), *Portuguese Economic Journal*, 2002, vol. 1(2), pp. 181-203.

Submitted papers

- Learning about a Class of Belief-Dependent Preferences Without Information on Beliefs (with Alexander Sebald), revise and resubmit, *Review of Economic Studies*

- Measuring Ratchet Effects within a Firm: Evidence from a Field Experiment varying Contractual Commitment (with Bruce Shearer), revise and resubmit, *International Economic Review*.
- Guilt aversion in economics and psychology (with Alexander Sebald and Sigrid Suetens), revise and resubmit, *Journal of Economic Psychology*.

Past editorial duties

- Guest editor of special issue : Measurement and Analysis of Subjective Expectations, with Charles Manski, *Journal of Applied Econometrics*, 2011, 26, pp.351 (Editor's introduction).

Invited guest lectures and mini-courses

I have given guest lectures and mini-courses on the topic of specification and estimation of structural models using experimental data from the lab and the field at the following universities :

University of Zürich (2011, 2017), University of Munich (2014, 2016, 2018), University of Cologne (planned March 2017), Gate-Lyon (April 2017), University of Maastricht (April 2017), University of Mainz (2018).

Invited seminars and keynote addresses

- December 2017, University of Michigan – Self-confidence and reactions to subjective performance evaluations
- April 2017, University of Maastricht – Self-confidence and reactions to subjective performance evaluations
- April 2017, GATE-Lyon – Self-confidence and reactions to subjective performance evaluations
- March 2017, Department of Economics, University of Pittsburgh – Self-confidence and reactions to subjective performance evaluations
- March 2017, University of Cologne – Self-confidence and reactions to subjective performance evaluations
- October 2015, Keynote speaker, Experimetrix conference, Alicante Spain – Using experimental data to estimate structural models
- May 2014, Department of economics, University of Innsbruck – Measuring Ratchet Effects within a Firm: Evidence from a Field Experiment varying Contractual Commitment
- May 2014, Department of economics, University of Münich – Learning about a class of belief-dependent preferences without information about beliefs
- May 2013, Department of economics, University of Essex – Heterogenous guilt aversion and incentive effects
- March 2013, Department of economics, University of Zürich – Heterogenous guilt aversion and incentive effects
- September 2012, Department of economics, UQAM – Learning about a class of belief-dependent preferences without information about beliefs
- May 2012, GATE, Lyon – Measuring Ratchet Effects within a Firm: Evidence from a Field Experiment varying Contractual Commitment
- May 2012, Department of economics, Université of Copenhagen – Measuring Ratchet Effects within a Firm: Evidence from a Field Experiment varying Contractual Commitment
- March 2012, Department of economics, Université de Toulouse – Measuring Ratchet Effects within a Firm: Evidence from a Field Experiment varying Contractual Commitment

- March 2012, Department of economics, University of Zürich – Measuring Ratchet Effects within a Firm: Evidence from a Field Experiment varying Contractual Commitment
- January 2012, Department of Economics, Tilburg University – Measuring Ratchet Effects within a Firm: Evidence from a Field Experiment varying Contractual Commitment
- January 2012, IZA, Bonn – Measuring Ratchet Effects within a Firm: Evidence from a Field Experiment varying Contractual Commitment
- October 2011, Federal Reserve Bank of New York – Measuring Ratchet Effects within a Firm: Evidence from a Field Experiment varying Contractual Commitment
- May 2011, Department of economics, New York University – Learning about a class of belief-dependent preferences without information about beliefs.
- December 2010, Workshop on experiments in surveys, UCL London – Testing a Class of Belief Dependent Preferences without Information on Beliefs.
- May 2010, Department of Economics, University of Southampton – On the Relevance and Composition of Gifts within the Firm: Evidence from Field Experiments.
- April 2010, Department of Economics, UQAM – On the Relevance and Composition of Gifts within the Firm: Evidence from Field Experiments.
- November 2008, Department of Economics, University of Ottawa – Optimal Gift-giving under Different Labor Market Conditions.
- October 2007, Department of Economics, New-York University – Gift Exchange within a Firm : Evidence from a Field Experiment.
- October 2006, Department of Economics, Queen's University – Actions and Beliefs: estimating distribution-based preferences using a large scale experiment with probability questions on expectations
- April 2006, Department of Economics, Concordia University – Actions and Beliefs: estimating distribution-based preferences using a large scale experiment with probability questions on expectations
- August 2005, Department of Econometrics, Tilburg University, The Netherlands – For Who Do Intentions Matter ?
- March 2004, Department of Economics, University of York, U.K. – A Life-Cycle Model of Outmigration and Economic Assimilation of Immigrants in Germany.
- February 2004, Department of Economics, Warwick University, U.K. – A Life-Cycle Model of Outmigration and Economic Assimilation of Immigrants in Germany.
- February 2004, IGER, Bocconi University, Milano, Italy – A Life-Cycle Model of Outmigration and Economic Assimilation of Immigrants in Germany.
- February 2004, IZA, Bonn, Germany – A Life-Cycle Model of Outmigration and Economic Assimilation of Immigrants in Germany.
- January 2004, Department of Economics, Penn State University, U.S.A. – A Life-Cycle Model of Outmigration and Economic Assimilation of Immigrants in Germany.
- January 2004, Départment d'économique, Université Laval, Québec, Canada – A Life-Cycle Model of Outmigration and Economic Assimilation of Immigrants in Germany.
- April 2003, Department of Economics, Maastricht University, The Netherlands – On Representative Trust.
- January 2003, DIW, Berlin, Germany – Economic Assimilation and Outmigration of Immigrants in West-Germany.
- December 2002, CIRANO, Montréal, Québec, Canada – On Representative Trust.

- November 2002, OSA, Tilburg University, The Netherlands – Economic Assimilation and Outmigration of Immigrants in West-Germany.
- January 2001, Department of Economics, Humboldt University, Berlin, Germany – Semiparametric Models for Satisfaction with Income.

Funded research grants

- Université Laval, start-up grant. Period: 2004-2006. Total amount: 20 000 $.
- Fonds Québecois de Recherche sur la Société et la Culture (FQRSC), Soutien aux équipes de recherche. Title of project: *Effets de la fiscalité et des programmes sociaux sur l'efficacité économique et la justice distributive*. Period: 2005-2009. Total amount: 371 108$. with Bernard Fortin, Guy Lacroix, Bruce Shearer, Jean-Yves Duclos.
- Fonds Québecois de Recherche sur la Société et la Culture (FQRSC), Programme jeune chercheurs. Title: *Analyse nonparamétrique des anticipations subjectives concernant des variables aléatoires continues*. Period: 2007-2009. Total amount: 43 300$.
- Social Sciences and Humanities Research Council (SSHRC), Ordinary research grant. Title of project : *Combining Experimental and Expectations Data with Observational Data to Identify and Estimate Models of Economic Behaviour*. Period: 2007-2010. Total amount: 50 000$. With Bruce Shearer.
- Social Sciences and Humanities Research Council (SSHRC), Ordinary research grant. Title of project : *Testing and Estimating Belief-dependent preferences*. Period: 2010-2012. Total amount: 61 000$. Principal investigator.
- Social Sciences and Humanities Research Council (SSHRC), Ordinary research grant. Title of project : *Field Experiments and Personnel Policies*. Period: 2010-2012. Total amount: 94 000$. With Bruce Shearer.
- Fonds Québecois de Recherche sur la Société et la Culture (FQRSC), Soutien aux équipes de recherche. Title of project: *Effets de la fiscalité et des programmes sociaux sur l'efficacité économique et la justice distributive*. Period: 2009-2012. Total amount: 371 108$, with Bernard Fortin, Guy Lacroix, Bruce Shearer, Jean-Yves Duclos, Yann Bramoullé and Sabine Kröger.
- Ressources humaines et Développement des compétences Canada, Title of project: *Développement d'un modèle comportemental d'offre de travail au Canada*. Period: 2011-2012. Total amount: 190 000$, with Bernard Fortin, Guy Lacroix, Jean-Yves Duclos, Pierre-Carl Michaud.
- Social Sciences and Humanities Research Council (SSHRC), Insight Grant. Title of project : *Updating ambiguous beliefs and decision making* Period: 2013-2015. Total amount: 83 274$. Principal investigator.
- Social Sciences and Humanities Research Council (SSHRC), Insight Grant. Title of project : *Empirical models of contracts in dynamic and static settings* Period: 2014-2017. Total amount: 288 907$. With Bruce Shearer.
- Fonds Québecois de Recherche sur la Société et la Culture (FQRSC), Soutien aux équipes de recherche. Title of project: *Effets de la fiscalité et des programmes sociaux sur l'efficacité économique et la justice distributive*. Period: 2014-2018. Total amount: 313 280$, with Bernard Fortin, Guy Lacroix, Bruce Shearer, Jean-Yves Duclos, Sabine Kröger, Arnaud Dellis, and Vincent Boucher.
- Social Sciences and Humanities Research Council (SSHRC), Insight Grant. Title of project : *Correlation neglect in election surveys, auction markets and decision making over time* Period: 2015-2019. Total amount: 200 092$. With Sabine Kröger and Arnaud Dellis.
- Social Sciences and Humanities Research Council (SSHRC) and Canadian Instituts of Health Research (CIHR), Partnership Developement Grant. Title of project : *Evaluation and development of policies to promote integration and job retention of people with disabillities* Period: 2016-2018. Total amount: 130 472$. With Guy Lacroix, Marion Goussé, Normand Boucher, Charles Gaucher, Marie Laberge, Louise Duschene, Clermont Dionne. Principal investigator.

- Autorit des Marchs Financiers.Title of project : *Finances personelles et investissements : analyse de la prdisposition des investisseurs ignorer la corrlation dans l'valuation des actifs financiers* Period: 2017-2019. Total amount: 63 181$. With Sabine Kröger and Stphane Chrtien. Principal investigator.
- Social Sciences and Humanities Research Council (SSHRC) and Canadian Instituts of Health Research (CIHR), Partnership Developement Grant. Title of project : *Disability, Employment, and Public Policies Initiative* Period: 2018-2023. Total amount: 1 143 894$. With Guy Lacroix, Marion Goussé, Normand Boucher, Charles Gaucher, Marie Laberge, Louise Duschene, Clermont Dionne, Bertrand Achou, Sabine Krger. Principal investigator.

Conferences

- June 2013, Conference on "Natural Experiments and Controlled field studies", Ammersee, Germany – Measuring Ratchet Effects within a Firm: Evidence from a Field Experiment varying Contractual Commitment
- November 2012, CIRPÉE Worksop on Formation and Revision of Subjective Expectations, Québec – Interpreting subjective expectations in the presence of ambiguity
- June 2012, Economic Science Association, New York – Measuring Ratchet Effects within a Firm: Evidence from a Field Experiment varying Contractual Commitment
- May 2012, Association française d'économie expérimentale, Montpellier – Measuring Ratchet Effects within a Firm: Evidence from a Field Experiment varying Contractual Commitment
- January 2012, Behavioral and Experimental Economics Workshop, Berlin – Measuring Ratchet Effects within a Firm: Evidence from a Field Experiment varying Contractual Commitment
- October 2011, 11ème Journées CIRPÉE, Bécancour – Measuring Ratchet Effects within a Firm: Evidence from a Field Experiment varying Contractual Commitment
- July 2010, ESA World Meeting, Copenhagen, Danemark – Testing a Class of Belief Dependent Preferences without Information on Beliefs.
- May 2010, CEA annual Meeting, Québec, Canada – Testing a Class of Belief Dependent Preferences without Information on Beliefs.
- May 2010, CIRPÉE Workshop in Behavioral Economics, Paris, France – Testing a Class of Belief Dependent Preferences without Information on Beliefs.
- October 2009, 9ème Journées du CIRPÉE, Saint-Michel-des-Saints, Canada – Measuring the Willingness to Pay to Avoid Guilt: A Partial Identification Approach.
- June 2009, 2nd MBEES, Maastricht – Measuring the Willingness to Pay to Avoid Guilt: Estimation using Equilibrium and Stated Belief Models.
- May 2009, Société Canadienne de Sciences Économiques, Québec – Measuring the Willingness to Pay to Avoid Guilt: Estimation using Equilibrium and Stated Belief Models
- April 2009, CIRPÉE Workshop on the "Subjective Expectations in Econometric Models", Québec – Measuring the Willingness to Pay to Avoid Guilt: Estimation using Equilibrium and Stated Belief Models
- October 2008, 8ème Journées du CIRPÉE, Orford, Canada – Flexible Approximation of Subjective Expectations using Probability Questions
- May 2007, IZA Workshop: Behavioral and Organizational Economics, Bonn, Germany – Peer Pressure, Incentives, and Gender: An Experimental Analysis of Motivation in the Workplace.
- May 2007, Société Canadienne de Sciences Économiques, Québec – Gift Exchange within a Firm : Evidence from a Field Experiment

- February 2007, Reciprocity: Theories and Facts Conference, Milan – Gift Exchange within a Firm : Evidence from a Field Experiment
- September 2006, Economic Science Association, Tucson – Peer Pressure, Incentives, and Gender: An Experimental Analysis of Motivation in the Workplace
- August 2006, Econometric Society European Meetings, Vienna, Austria – Actions and Beliefs: estimating distribution-based preferences using a large scale experiment with probability questions on expectations
- May 2006, CEA Annual Meetings, Montréal, Canada – Actions and Beliefs: estimating distribution-based preferences using a large scale experiment with probability questions on expectations
- October 2005, 5ème Journées du CIRPÉE, St-Paulin, Canada – For Who Do Intentions Matter ?
- August 2005, European Economic Association annual Meeting, Amsterdam, The Netherlands – Actions and Beliefs: Estimating distribution-based preferences using a large scale experiment with probability questions on expectations
- June 2005, World Meeting Economic Science Association, Montréal, Canada – For who do Intentions Matter ?
- June 2005, Society of of Labor Economists (SOLE) Annual Meeting, San Francisco, U.S.S. – Identification and Estimation of Economic Models of Outmigration using Panel Attrition.
- November 2004, North American Regional Meeting Economic Science Association, Tucson, U.S.A. – Actions and Beliefs: Estimating distribution-based preferences using a large scale experiment with probability questions on expectations.
- November 2004, 4ème Journées du CIRPÉE, Knowlton, Canada – Identification and Estimation of Economic Models of Outmigration using Panel Attrition.
- September 2003, European Association of Labor Economists (EALE) Annual Meeting, Sevilla, Spain – Economic Assimilation and Outmigration of Immigrants in West-Germany.
- August 2003, European Meeting of the Econometric Society, Stockholm, Sweden – Economic Assimilation and Outmigration of Immigrants in West-Germany.
- January 2003, ENTER Jamboree, Tilburg University, The Netherlands – Economic Assimilation and Outmigration of Immigrants in West-Germany.
- October 2002, NAKE Research Day, Amsterdam, The Netherlands – On Representative Trust.
- August 2002, European Meeting of the Econometric Society, Venice, Italy – Semiparametric Models for Satisfaction with Income.
- April 2002, Spring Meeting of the Young Economists, Paris, France –Semiparametric Models for Satisfaction with Income.

Scientific Committees

- 53rd Annual Conference of the Société canadienne de sciences économiques. Québec, May 2013.
- Canadian Economic Association annual meeting. Québec, May 2010.
- 50th Annual Conference of the Société canadienne de sciences économiques. Québec, May 2010.
- 26th Annual meeting of the Canadian Econometric Study Group, Ottawa, September 2009.
- 49th Annual Conference of the Société canadienne de sciences économiques. Saint-Gabriel, May 2009.
- 7th Spring Meeting of Young Economists, Paris, May 2002.

Referee duties

- American Economic Review (Excellence in Refereeing Award 2009), Econometrica, Journal of Political Economy, Quarterly Journal of Economics, Review of Economic Studies, Management Science, Games and Economic Behavior, Journal of Public Economics, Economic Journal, Journal of Labor Economics, Labour Economics, Journal of Population Economics, Journal of Economic Behavior and Organizations, Experimental Economics, Quantitative Economics, Empirical Economics, American Economic Journals: Applied Economics, Économie et Prévision.

Completed graduate student supervision

Stéphane Leblanc (M.A. 2007), Patrick Lepage (M.A. 2007), Frédéric Leclerc (M.A. 2007), Luc Bissonnette (M.A. 2007), Claudia Godbout (M.A. 2008), Geneviève Gauthier (M.A. 2008), Jean Labbé (M.A. 2008), Benoît-Nicholas Houdet-Côté (M.A. 2009), Maria Lopera (M.A. 2009), Steeve Marchand (M.A. 2010), Maryse Champagne (M.A. 2011), Thibaud Pierrot (M.A. 2013), Manuel Paradis (M.A. 2014), Patrice Vachon (M.A. 2014), Marc-Antoine Brouillette (M.A. 2015), Véronique Manseau (M.A. 2016), Stéphanie Bélanger (M.A. 2016), Ali Yedan (Ph.D. 2016), Marial Lopera (PhD. 2016).

Current graduate student supervision

Marius Sossou (Ph.D., director, with Sabine Kröger), Ibrahima Saar (Ph.D) (Ph.D., director, with Sabine Kröger), Antoine Dedewanou (Ph.D, co-director, with Vincent Boucher), Rolande Tossou (PhD., co-director with Kevin Moran), Ibrahima Diallo (Ph.D, director, with Guy Lacroix)